IVYBRIDGE TENNIS CLUB Annual General Meeting – Tuesday 14th June 2016

Present:

Andy Copestick	Gina Hay	Diana Glanville
Ben Semmence	Julie Hulett	Nicola White
Chris Childs	Colin Hulett	Angela Absalom
Richard Soper	Bernard Clarke	Ben Knight
Mike Trembath	Dianne Kellett	Paul Butcher
Peter Glanville	Malcolm Bruce	James Sexton
Jennie Richardson	Sally Hitch	Duncan Matthews
Andy Coombs	Steve Hitch	Dave Brierley
Annie Haigh	Julie Lee	Barbara Parton
Dominic Hall	Alan Strowger	Sarah Owen
John Pope	Mark Owen	

	MINUTES OF MEETING			
#	ITEM			
1.0	APOLOGIES: Penny Punch, Moira Baumbach, Verity Holdsworth, Alan Donaldson,			
	Mike Tong, Annie Gherken, Brenda Sleeman, Amanda Sinclair, Sue Bradley, Graham			
	Hay, Sue Birch, Nick Haigh, Robert Thomas, Dulcie Welland.			
2.0	MINUTES FROM LAST MEETING			
	Proposed: John Pope Seconded: Andy Coombs All in favour			
3.0	CHAIRMAN'S REPORT			
	Proposed: Gina Hay Seconded: Barbara Parton All in favour			
4.0	TREASURER'S REPORT			
	MO explained that there was a vast amount of things needing attention: but there is an			
	active committee now, meeting regularly, working effectively. There is a need to make			
	substantial changes to move the club forward. The 2015 Accounts were issued with the rest			
	of the AGM documents and the Treasurer's Report and a 4 year comparison had been issued			
	on 12 th June. Each year there has been either no surplus or small surplus after repayment of			
	loans. As a club we are just about repaying loans and covering costs – nothing being put			
	away for replacement of carpet.			
	Suggestions for increasing court usage / attracting new members: Gina Hay – availability of court 1 at 6nm to attract working people. Mike Trembath suggestion to rept out court space			
	court 1 at 6pm to attract working people. Mike Trembath suggestion to rent out court space.			
	MO pointed out that a radically different approach needed to increase participation.			
	Peter Glanville queried cost of Bank Charges, Accountant fees, Bookkeepers at nearly 10% of turnover.			
	Subscriptions: John Pope suggested increase by 10% then 10% discount on prompt payment.			
	John Pope offered to email out invoices in future.			
	Andy Coombs offered to chase up non payers in future.			
	Gina Hay offered help with admin.			
	Idea to put out resume of committee meeting minutes to all members of club, identifying			
	jobs for which members could volunteer without needing to be on Committee itself.			
	Alan Strowger queried timing of AGM requesting it to be moved back to March. MO does			
	not feel this of high importance but does not rule it out – a decision will be made by the			
	Committee in due course.			

	Acceptance of report : Proposed: John Pope, Seconded: Colin Hulett All in favour. Direct debits: problem of stoppers brought up - members rather shocked. Duncan Matthews	
	offered to chase up DD defaulters.	
5.0	APPOINTMENT OF OFFICERS FOR 2016/2017 Chairman: Dominic Hall, Treasurer: Mark Owen, Membership Secretary: Sarah Owen Proposed: Steve Hitch Seconded: Julie Hullett All in favour	
6.0	APPOINTMENT OF COMMITTEE FOR 2016/2017	
	Dominic Hall, Mark Owen, Sarah Owen, Nicola White, Di Kellett, Andy Copestick, Verity Holdsworth, Duncan Matthews, Colin Hulett, John Pope	
	Proposed: Bernard Clarke Seconded: Alan Strowger All in favour	
7.0	APPOINTMENT OF TEAM CAPTAINS FOR 2016/2017	
	P&D Duncan Matthews and Sarah Owen, South Devon: Mike O'Shaughnessy	
8.0	SUBSCRIPTIONS FOR 2016	
	Peter Glanville: suggesting less categories needed (others seemed to agree with this) and his view that day members not eligible for teams (others did not seem to agree with this). He also said that he knew of Day members playing in peak times. Committee will look at this. Subscription levels for 2016 were ratified by the meeting.	
9.0	FUTURE MANAGEMENT OF CLUB	
	Current running of club clearly not sustainable. Club not being managed adequately. Staff not being managed properly. Additional £15k per year of profit needed in order to replace carpet in due course.	
	 4 models for managing the club tried/explored 1. Committee / chairman: too much to do, hasn't worked in recent years. 	
	2. Manager, slight improvement and was supported by Devon LTA at the time .	
	3. TennisMad – expressed interest in managing. LTA may provide funding. Have had	
	meeting with LTA. We are a problem for LTA, but we are an important centre for	
	them. LTA current initiative is participation as the main thrust. LTA keen to help on	
	short term basis as long as we are committed to increased participation and are	
	ready to support us in employing TennisMad.	
	4. Turn over club to external provider such as GLL who may be interested in taking on	
	this role. Would be complex transaction and would take at least a year to sort out, and there would be no going back as the contract would probably be for a long period.	
	Committee have decided to look at option 4 further over the next 6-9 months. In the mean	
	time we intend to employ TennisMad and work very closely with them and the LTA over the	
	next 9 months whilst we and they see if this will work as a long term solution. This gives us a	
	breathing space to see if this is correct solution or whether an outside provider would be a better solution.	
	There was some discussion over the set of services which TM will carry out – schedules have	
	been drawn up and agreed with TM & LTA.	
	It was emphasised again that substantial changes would need to take place and no guarantees could be given about e.g. syndicates being allowed to continue.	
	Paul and Ben spoke briefly : looking forward to working with Committee, members, staff and volunteers and LTA.	
	Very excited about future, and motivated to succeed: their aims in line with members'.	
	Di Glanville expressed appreciation for the work done by TennisMad and their volunteers.	
	Colin Hulett asked what initiatives were envisaged. Outdoor court usage – 'Park Courts' – family use, use of café.	
	Martyn Johnson proposed that the Committee be authorized to proceed with negotiations with Tennis Mad for a contract to manage the club for the next 18 months. Seconded: Mike	

	Trembath All in favour.	
10.0	COMPANY ANNUAL GENERAL MEETING 2016	
	Alan explained the background of the company and how the governance works. Alan happy	
	to remain as Company Secretary despite his move to London, as most of the duties can be	
	done online.	
	1) Apologies for Absence - as above	
	2) Minutes of the AGM 2015	
	3) Chairman's Report	
	4) Accounts – Report of Approved Accounts	
	5) Re-Appointment of Executive Committee - 3 new members	
	6) Re-Appointment of the Accountant	
	Steve Hitch proposed, Julie Hulett seconded all in favour of acceptance.	
	Dominic thanked Alan for all his work over many years.	
11.0	ANY OTHER BUSINESS	
	Volunteers sought for the Active Ivybridge event on 17 th July. Club Champs, Jane Watson	
	trophy events imminent – information out in next few days. Meeting ended at 9:10	