

IVYBRIDGE TENNIS CLUB

Annual General Meeting – Tuesday 17 September 2019 at 7pm

Present:

Mark Owen Sally Hitch Steve Hitch Ben Semmence Mark Warner Rob Thomas Annie Haigh Andrew MacMillan	Sarah Owen Gill Woodyear Malcolm Bruce Alan Fuller Jeremy Beck David Brierley Colin Moore Kevin Jefferys	Julie Hulett Gina Hay Graham Hay Mike Thong Martyn Johnson Mike Marchant Penny Punch Bobbie Barclay	Colin Hulett Andrea Coombs Dulcie Wellard Anne-Marie Bulgen Margaret Hammett Sue Madden Di Kellett	Andy Copestick Paul Medlicott Nicola White Jayne Ellmer Jacqueline Lugger Clare Strain Simon Belt Paul Butcher
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Apologies:

Brenda Sleeman Paul Shepherd Barbara Parton Jennie Richardson	Vanessa Martin Nick Haigh Francis Drake Sue Birch	Keith Sexton Carolyn Cox Sue Bradley		
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MINUTES OF MEETING

1	Apologies: as listed above.	
2	Approval of minutes: Minutes of the previous meeting held on 25 September 2018 were agreed as being accurate. Proposed Gina Hay, seconded Graham Hay. All present in favor.	
3	Chairman's Report 2019: as attached in Appendix 1	
4	<p>Treasurer's Report 2019: as attached in Appendix II.</p> <p>2018 was first full year of the coaching programme coming in-house which resulted in a profit of £4,500 after repayment of LTA loan. MO emphasised the importance of 3rd parties paying to use the Club's facilities as vital to the the overall income. The cost of running the Club for one year is £150,000 which cannot be met by members alone particularly as there are now fewer members.</p> <p>Question: is there a general trend of reduction in memberships in all sports clubs?</p> <p>Answer: MO confirmed that there is a drop in the number of members across the country in all types of sports clubs and also a greater number of tennis indoor facilities in Devon by comparison to 17 years ago when the new courts opened.</p> <p>Measures are being taken to improve the Club's income by attracting more third parties to use the Centre and the offices and potential meeting facilities. New fitness training will begin next week over 4 mornings per week, also Big Bounce and</p>	

	<p>WeightWatchers. More efficiencies are being made to our cost base and all expenditure is being examined. Court rates are being increased by 20p per player per hour and subscriptions will be increased from January 2020. Additionally the Club's profile has been raised dramatically by improving our Social Media presence, thanks in the main to the efforts of Lesley Crocker and Paul Medlicott. It's hoped that the newly resurfaced outdoor courts will also attract more members and possibly help to reinstate players who are no longer members.</p> <p>In summary it is hoped that the Club will break even in 2019 but vitally important that membership is increased and revenue improved to provide contingency for future planning.</p>	
5	<p>Ratification of Subscriptions 2020. (Appendix II) The increase to membership subscriptions in January 2020 was agreed – proposed Sally Hitch, seconded Martyn Johnson, all present in favour.</p> <p>Question: would it be possible to change types of membership to attract more members within specific age groups such as the 30-50 age range?</p> <p>MO: a possibility to be discussed, also new members are now able to join at any time of year for a full period of 12 months and incentive of £25 reduction in subs to any members who introduce new full members.</p> <p>Question: will visitors fees be increased accordingly?</p> <p>MO: confirmed that visitor fees will be increased to maintain the differential between members and non members.</p>	
6	Tennis Director's Report: as attached in Appendix III.	
7	Club Manager's Report: as attached in Appendix IV.	
8	<p>Appointment of Officers: Chairman – Andy Copestick proposed Annie Haigh, seconded Michael Marchant. Treasurer – Mark Owen (will be resigning as Treasurer in March 2020 upon completion of 2019 accounts) proposed Gina Hay, seconded Andy Coombs. Secretary – Julie Hulett proposed Andy Coombs, seconded Sally Hitch. All present in favour.</p>	
9	<p>Appointment of Committee: Mark Owen, Andy Copestick, Colin Hulett, Julie Hulett, Nicola White, Verity Holdsworthy, Paul Medlicott, Malcolm Bruce & Jeremy Beck. Proposed Sally Hitch, seconded Martyn Johnson. All present in favor.</p>	
10	<p>AOB: Question: can signage be improved at entrance to car park?</p> <p>MO: outlined historical application for brown signs and prohibitive cost, but was generally agreed that two signs were necessary for each side of entrance and appealed to members for any sign writing expertise. Gina Hay may be able to help?</p> <p>Question: should leafletting be done to local housing as a way of raising awareness?</p> <p>PM: outlined how Social Media is a more proven way of raising public awareness of the Club which now has strong presence on Facebook, Twitter & Instagram. Has taken 6 months to establish but is now starting to produce results in terms of attracting third parties etc.</p> <p>PM requested that members continue to spread the word amongst friends and family regarding the use of the Club's facilities and meeting space.</p>	GH

	<p>Question: would car stickers be a useful way of raising Club profile locally?</p> <p>PM: agreed that could be effective and will research cost.</p> <p>Question: is it possible to have contact details on NoReply emails.</p> <p>SY: could include signature email at end of content.</p>	<p>PM</p> <p>SY</p>
The meeting closed at 8.25pm		

Appendix 1 – Chairman's Report

Introduction

Thank you all for attending this year's AGM. Once again, this last 12 months have been tuff, but I have enjoyed my first year in the position. I have had great support from my fellow committee members, staff & volunteers.

The future of the Club

Now we have brought in the coaching program we are seeing a positive move with uptake & revenue. Paul Butcher & his team have done an amazing job & working tirelessly. Last year we lost a number of our elite players for various reasons. Paul & his team have reacted to this & have worked to increase the number of children coming through the club. This will allow the program to grow again from the bottom up producing great players to represent our club in future years. Part of this success was the LTA Road Show which brought in over 1000 people in 2 days. We are also seeing great numbers for our improvers & tennis express sessions, again this is down to the hard work of Paul & Sue's team.

Along with the coaching we are working hard to grow the membership which unfortunately dipped to 150 at start of the year. There seems to be no magic pill that will encourage people to join our club. Due to our size & ongoing operational costs the current subscriptions & court fees will increase modestly, as reducing these would put the club in a difficult financial position. Outside the normal tennis business, we are working hard to utilize the clubs many rooms. We are also actively looking for external businesses / people to take up time on our indoor & outdoor courts when they are not generally in use.

2018/19 is being a challenging year again, having lost revenue from external businesses, reduction in memberships & the unusually high maintenance costs, it has put a strain on our finances. With this said I feel we have a magnificent team of people who want the club to be a success. Sue Youens stepped in in December to be our Manager & without her hard work we would be in a difficult position. Even though I seem to be a gloom monger this is the reality of a standalone tennis club competing against general fitness clubs. In last year's AGM I mentioned we were working on a plan for the future, these plans are now slowly coming together, I believe making small changes will help us increase revenue, but as always this takes time. Without great staff & volunteers we could not operate this facility, so a special thank you to Sue, Gail, Rachel & Jean. Another huge thank you goes to Pam, Les, Jenny, Annie, Ben & all the team including the volunteers who recently helped clean up the front & back of the club, without their fantastic efforts we could not plan for the future.

Further information and the figures will be detailed in Mark's report. Having been chairman for a year & I know I said it last year but it still astonishes me the level of work & commitment Mark gives this club including supporting me. Thank you again Mark.

We really value your comments and feedback this evening and throughout the year. Paul, and anyone on the committee will be very pleased to hear your thoughts at any time.

Club Teams

The club again ran several teams in the P + D and the South Hams Leagues. Again, it has proved challenging this year in getting enough members to play and getting numbers on court on match days. Unfortunately, the P & D teams had a rough year, with Men's A, C & D Teams relegated. B Team only missed out by one point for promotion. Unfortunately, all three Ladies teams were also relegated. Their was a single achievement, our South Hams teams had mixed results. But Mike O'Shaughnessy's Men's team did manage to win their league, well done.

Moving into the 21st Century

Over the last year you may have noticed a change to our website & if on Facebook, twitter or Instagram see the club's presence. The hard work of Paul Medicott & Lesley Crocker has transformed our website, invigorated our club logo & splashing us all over social media is increasing our visibility. A huge thank you to you both for the effort made to drag us screaming into the modern world. In order to see our great website Colin Hulett our IT Wizkid has updated our broadband & phone system, & a big thank you for implementing this. It was felt in order for the club to survive we needed to be seen & I hope you all agree this is definitely the case.

On a separate note we have been approached by Ivybridge Parish Council about a possible Sports Hub idea. This is something we will be discussing in years to come as the project would take in excess of 5 years. The thought is to use the clubs premises & land to promote the use of other sports within our facilities. No financial thought has been put into this idea, but it could be funded by the local council & other bodies involved in other sports. Steve Hitch has drawn up some ideas & if you wish to know more can you contact Steve.

Club Sessions

As promised last year I wanted to bring back the "Hit & Hoppers" evening to Friday. This is moving forward & we have had good numbers play these evenings, some now full members. Once again great work done by all involved.

Outdoor Courts

As I am sure you are all aware, the outdoor courts have been re-laid. A big thank you to Mark Owen for the success of the this, overseeing the work done to a high standard. I would also like to thank the volunteers who helped clean up the outdoor court areas & a special thanks to Sue & Les Youens for the hard work painting. Please don't forget we have a grand opening on Saturday the 21st September, with fun things to do for families until 5.00pm & all members are welcome to an American tournament followed by food & drinks. Tickets are available.

Committee and Assistance

I know this is said this last year, but our club requires a strong and dedicated committee to function effectively at any time but particularly now as we make the difficult journey to sustainability. I would like to thank members of the committee for all their hard work and their tremendous support. I would also like to thank all our backroom team for volunteering in many different areas, without you this would not be such a great club.

It is important to continue to refresh the committee with new members bringing new ideas.

We would be most grateful for some volunteers to put themselves forward and join us.

From time to time we would benefit from specialist assistance on general matters or individual projects. We would welcome assistance from any member with relevant specialist knowledge.

Staff and Volunteers

Finally, I would like to take this opportunity to express my thanks to everyone who has contributed to helping to reduce the bumpy road we have traveled this year, I know I said a similar thing last year but being chairman for a whole year I see the efforts everyone make, particularly includes all the staff and the many volunteers who make a massive contribution.

If any of you would like to contact me directly with any suggestions or thoughts, then please feel free to do so and let's all look forward to a positive 2019/2020 on and off the court.

Thank you all very much.

Chairman

Appendix II – Treasurer's Report

Introduction

2018 is the first year in which the Club's accounts include a full year of the coaching programme being delivered "in house" (2017 included 9 months only). This is the main reason for the significant increase in Turnover in 2018. Whilst a Net Surplus of £16,234 was achieved, the net addition to funds after repaying last year's instalments on the 2002 LTA loan was only £4,574. The accounts are split into 2 sub-accounts as last year - Club Operations and Ivybridge Tennis Academy (the coaching programme).

Formal Accounts - 2018

Overall P&L Performance	2018	2017	2016	2015	2014
Total Income	338,237	280,888	152,027	153,411	152,135
Total Costs	312,919	261,570	137,361	135,483	137,026
Depreciation	8,994	8,067	3,445	3,650	3,837
Net Surplus	16,324	11,251	11,211	14,115	11,272
LTA Loan Repay	11,750	11,750	11,750	11,750	11,750
Carbon Trust Loan Repay	-	-	-	-	2,496
Surplus after Loan Repay	4,574	499	539	2,365	2,974
Outstanding LTA loan	88,124	99,873	111,623	123,373	135,123

2018 Detailed Income and Expenditure Accounts					
Club Operations		ITA		2018 Total	
Turnover	156,449	Turnover	171,622	Turnover	328,071
Cost of Sales	- 18,525	Cost of Sales	- 89,979	Cost of Sales	- 108,504
Other Income	10,166	Other Income	-	Other Income	10,166
	148,090		81,643		229,733
Expenditure	- 131,628	Expenditure	- 66,274	Expenditure	- 197,902
	16,462		15,369		31,831
Finance Costs	- 6,513	Finance Costs	-	Finance Costs	- 6,513
Profit before depreciation	9,949	Profit before depreciation	15,369	Profit before depreciation	25,318
Depreciation	- 4,889	Depreciation	- 4,105	Depreciation	- 8,994
Net Surplus	5,060	Net Surplus	- 11,264	Net Surplus	16,324

Notes

1. Club Operations Income continues to include the court fees transferred across from the ITA programme (£36,228 last year) - shown as a cost in the ITA account.
2. Apart from the staff salaries, all indirect costs such as bank charges, office expenses etc are included in the Club Operations accounts and not in the ITA accounts for administrative simplicity. If an internal re-charge was made, the Net Surpluses may be broadly similar.
3. Yet again in 2018, significant expenditure has been required on maintaining the fabric of the building (with further costs to show in the 2019 accounts for roof leak repairs).
4. Other income - mainly fitness use of our facilities (courts , Studio and Office 4) showed a healthy increase in 2018 up to £9,531 (from £7,663 in 2017). This is an increasingly important income stream for the Club.

Turnover Split

I have made a very approximate assessment of the turnover generated by different users of the Tennis Centre:

- Members £88,000 approx 30%
- Coaching £194,000 approx 64 %
- Visitors £10,000 approx 3%
- Facilities use (eg Fitness) £10,000 approx 3%

The point to note is that income from sources other than adult members is absolutely critical to the Club's viability.

Membership

The following table indicates the trend on Club Membership. The common theme is that memberships drop significantly at the beginning of January then climb back up slowly during the year as new members join. However if the data went back a few years, it would show significantly higher numbers of adult members.

	2017 (year end)	2018 (year end)	Mar-19 Mid month	Jun-19 (month end)
<u>Adult</u>	-			
Full		80	66	71
Full Inclusive		80	68	71
U 24		1	1	2
Introductory		0	0	1
Overseas Country		5	3	4
Honorary		2	2	2
Family Outdoors		17	10	6
Associate		3	2	2
Total Adults	189	188	152	159
<u>Junior</u>	-			
U18		35	15	24
U11		11	4	12
Total Juniors	??	46	19	36
Total	??	234	171	195

This year the drop in adult members has been greater than in previous years. The obvious side effect is that reducing membership numbers leads to a reduction in court usage.

2019

2019 is expected to be particularly challenging. We are experiencing 4 key adverse issues:

- Loss of Devon Fit Camp revenue £5,400
- Reduction in LTA subsidy to managers wages £5,625
- Roof repairs about £4,000 (to date)
- Significant reduction in membership and court usage.

On their own, these issues would be sufficient to cause significant concern. However on the positive side:

- Significant steps are being taken to realise efficiencies in our costs
- There has been significant new interest in the use of the Club's facilities for fitness purposes and several new agreements have been signed.
- There are encouraging signs that the Club's use of Social media and the new website are raising the club's profile and generating more interest.
- The new outside courts may assist in the recruitment of new members (or the return of previous members)

However it is still unlikely that the club will make a profit this year after the LTA loan repayment. The real issue is that the membership numbers are unsustainably low and the facilities are under-utilised. Action has

been taken to improve many of the operational aspects of the club and significant investment has been made in the new website and social media but it is too early to say if these steps are enough.

Subscriptions

The Clubs proposals for subscriptions have been circulated. Subscriptions were not raised on 1st January 2019 but the Executive Committee believes it is necessary to increase them from 1st January 2020.

Mark Owen
Treasurer

Appendix III – Tennis Director's Report

Good evening members,

At the last AGM I said I'd been in the job for three months I've now been in post for 18 months.....it feels like a lifetime as so much has happened.

My report isn't set out in date order, I'd like to start with the most important commodity..... people first. You'll have seen quite a few faces coming and going on the reception side and in no particular order thanks must go to the following members of staff who have moved on: Sylvia, Sam, Phoebe, David, Alistair, Elsie, Olivia, Emma, Stephanie, Janice & Julie. Thank fully we are very fortunate in having familiar reliable staff in Jean, Angela, Rachel and Gail who offer stability and form the backbone of club operations. We are also very appreciative of Alice, Henry and Harry for stepping in at short notice and especially for Di in pulling together the staff rotas in Sue's absence.

On the coaching front we've seen Mia and Sarah move on to new pastures and I'd like to thank them for their contribution and wish them both well for the future. Katherine Bell was the first to join us and she's done an excellent job as lead coach in the Kids Holiday Camps and has been very successful running the LTA "Tennis for Kids" initiative. Twelve months ago, Rhys Dunford took a step down to concentrate on a sports therapy course at Marjon but I'm pleased that he continues in a part time role with us. John Cooksley a former club junior and pupil of mine joined the team as Head of Junior Performance and I'd like to thank him for helping to raise standards and allowing me to refocus my energies across the entire programme. If you haven't taken a lesson with John I'm sure, you'll find it extremely thought provoking. Brought in at the start of term I'd like to firstly thank Les Youens for ten years of volunteering and welcome him onto the team looking after the 5 – 7year-old mini players at the start of their journey. During June and July, the club advertised for a Head of Junior Development and I'm delighted to welcome Liam Murch a graduate from Marjons who will be tasked with building our school's tennis programme and a host of other initiatives to grow the base of the pyramid. I'm also extremely lucky to have two skilled volunteers in Lesley Crocker and Sue Youens. Lesley is our PR Parent Relations person building links with the parents and helping to develop our social media presence and Sue who is early years trained looking at Pre School Tots Tennis and Children's Birthday Parties. My mission is to grow the junior footfall through the club in a variety of ways. Three young coaches need a mention as they have all passed the LTA Level 2 coaching qualification whilst still at school. I'm very proud of Harry Hargreaves, Will Taylor and Richard Marshall congratulations to the three of you. Last but by no means least I'd like to thank James Jennings who has been the clubs very first Coach Core Apprentice; his year is almost up, and it must be said that he's been 100% committed, reliable, punctual, hardworking and above all willing to learn and take on anything he was asked to do; thank you James.

I thought I should start this next section with an apology because as Tennis Director my passion to grow the programmes and increase revenue may well have conflicted with your experience at the club. So, you may find my report punctuated with the word sorry, but I hope you'll understand the rationale for my actions.

Starting with the little ones 2-4 years Liam, Sue and Katherine are contacting Pre-schools to promote Tots Tennis which will be moving from a Friday afternoon to a Saturday morning at 11am. At the start of the year we did a review of the mini red programme and with Sue Youens artistic help we created the Wacky Wall and badge award system. The children went from hitting 50 balls per session to over 150 in a 45-minute session and with the introduction of achievement certificates the parents are getting more regular feedback. Sorry for the bright coloured animal spectators watching you play I hope they don't put you off.

We continue to grow links with the local primary schools; with South Brent the latest to receive a six week after school tennis club along with the Erme. We are still waiting for confirmation of a lottery bid for the cluster group of Woodlands, Stowford and Manor primary and fingers crossed this will turn into a two-year partnership. A big sorry if you've booked the show court during one of our school to club sessions with 60 children it really does test your powers of concentration and patience, so I promise as soon as I know the days and times I'll inform everyone so that you can avoid the 1.30 – 2.30pm slot.

We've also introduced Family Time on a Saturday for all pupils on the programme to bring the rest of their family down to play socially with a view to getting the parents more involved and at the same time help the club meet its CASC criteria.

Moving onto secondary age our links with the Ivybridge Community College continue to strengthen. A year ago, we helped them to gain LTA School of Tennis status. They have embraced our philosophy of introducing touchtennis to their students by re painting two tennis courts with eight touchtennis courts and a big thank you to Steve for his technical drawing expertise. After a 22-year partnership in May of this year the Club and College reviewed its Partnership Performance Programme and has made the following two changes: Re naming and re branding to the South Devon Tennis Academy and to also add an Elite squad offering for a small number of the high aspirational players and parents. New promotional leaflets showing the full performance pathway from minis to elite have been produced.

The area that has seen greatest growth from last year to this; is the Kids Holiday Camps as an example this summer we grew by 128 places to a total of 503 over a five-week period rising to a daily profit of around £300. This is an essential product bringing vital income into the club during quiet holiday periods and helping to recruit new juniors onto our term time programmes. It is extremely hard work for the coaching team who do an excellent job, but it must be said that both Gail and Rachel need a pat on the back for not only coordinating everything but also looking after one or two difficult children and giving our camps the caring reputation that they need. I'd like to thank all the members for their patience as the club is overrun with children for the first four days of every week.....sorry but I hope you can understand the need to run them. Just to let you know that where possible we will accommodate members wishing to book courts you only have to ask, and we'll do our best.....ear plugs provided.

The club doesn't have any other revenue streams outside of tennis no gym, swimming pool etc. so you'll have noticed the green lines on the outside of court number four sorry. These are for the game of touchtennis a miniature version of tennis played on a small court with sponge balls. It's very fast, physical and great fun. The club ambassador for touchtennis is Sam Wilson who I'm delighted to say has risen to 24th in the world closely followed by James Scarr at 34. Last November he successfully organised and ran an open £200 national event and this year we are hosting it again with possibly the number 2, 8, 9 & 12th ranked players attending. If any of you want to enter or spectate I can assure you, you'll have a wonderful time both on and off the courts.

The clubs design lends itself perfectly to hosting a huge range of competitions throughout the course of a year from the social junior team challenge events, Jane Watson Memorial Trophy (Alex Trotman & Jane Rickman), to our LTA Grade 3 & 4-week long tournaments, 14/U Road to Wimbledon (first ever double success in CHalse & GKellet), 10/U Inter County Cup, Devon Junior County Championships (JKellet R-up 16&18's) and of course the highlight of the year our own Annual Club Championships which has gone through a full mot at the start of the year. Your subcommittee having to change tac early on.....sorry for any confusion this may have caused. There is now NO excuse for not entering in future years as its 100% geared around you with no kick off days, play by dates or even a finals day.....total flexibility. There will be an Awards Afternoon to present the trophies with a pre- Xmas Tennis social on the 8th December open to all members. Can I remind competitors that all matches must be completed by 8th December. I'd like to thank Debbie Freeman for all her hard work behind the scenes and for refereeing lots and lots of the events throughout the year. At this point I really should say sorry again with regard to the odd green line that appears on court number one, but they are for the mini red competitions and by keeping them down it not only saves a huge amount of time setting up but also finding someone and paying them to come in at an unearthly hour to lay them.

Cast your mind back to Sunday 11th February when the club hosted its first ever Davis Cup Day with Danny Sapsford and Luke Milligan ex Davis Cup players they ran several junior and adult clinics which were very well received by almost a hundred players on the day. It was truly a most enjoyable day to kick the new year off.

The Club continues to support the LTA's Great British Tennis weekends one in May and the other in July offering a taste of tennis for free to the local community.

I think this year was my 13th junior Tour to Penzance taking 26 players to stay away from home and helping them to become more independent and self-reliant. For me it's the start of a new generation with most of them at the start of a new journey losing in the first round, playing consolation matches and doubles but in just a few years from now..... they'll be seeded and hopefully winning titles in the future. It goes without saying that these trips can't function without support, so I'd like to thank both John and Di for helping me look after the players both on and off the courts and compliment the players on their behaviour.

The Adult coaching programme caters for a wide range of ability levels from beginner Tennis Xpress, touchtennis, Cardio Tennis to the popular Adult Improvers and right up to the highly competitive Team Training sessions held on the outdoor rubber courts. The coaching team are open to any suggestions and are happy to put on bespoke sessions where there is demand, please let me know if you'd like something we don't currently offer.

Club sessions are the heart of the club for a high percentage of the members and I must say sorry that I've not had the time to start a review of them. They have and always will be very popular, offering members an opportunity to meet and play with a variety of players without having to organise anything. Club sessions within clubs can be either a positive or negative experience and this is always due to differing playing standards. The challenge is to remain inclusive but at the same time match players up of equal ability without offence.....work to be done!

UPCOMING EVENTS:

- Jane Watson Memorial Trophy Sunday 13th October 2018
- SDTC October Half Term Grade 3 Open Junior/Senior Events 21st – 27th October 2018
- Touchtennis 200 Open Sunday 18th November 2018
- Ivybridge Tennis Club Annual Awards Saturday 8th December 2018 & Pre-Xmas Social

I'd like to finish by saying that although the game of tennis has remained basically the same since it was born that can't be said of everything else, competition, technology and people's lives have all changed so much that for the club to thrive it'll need to stay on top of its game.....Your club needs YOU!

Thank you

Appendix IV – Club Manager's Report

Bar & Catering

It has been a busy 10 months (that I have been in post). We have replaced the coffee machine and experimented with lots of different coffee beans to come up with one that a majority of members would like.

The cooker was replaced as this didn't work properly and the Ice Machine has also been replaced as it didn't work at all.

The lights in the kitchen failed to work so have been replaced with LED lights. The entrance hall and upper hall bulbs all went out and have been replaced.

The Glasswasher has now been condemned so we are on the lookout for a new one, but at present haven't replaced the old one. Some wood work needs to be completed on the shelf that it sits on as it is rotten.

Electrical. I am waiting for a quote to tidy up the extension leads/plugs behind the bar and this is a Health and safety issue. Quotes are due now.

Facilities

The whole Centre has been cleared of rubbish, broken furniture etc and disposed of in a skip. I have managed to sell some old nets and will look at the other nets in due course.

Emergency lights that have been smashed on court 1 have been replaced. We are in the process of getting the higher one fixed (office end), and are waiting for quotes. This may need scaffolding due to the height of the light.

The outdoor area has been cleaned, cleared and painted. Thanks need to go to Les Youens (Painting), Pam Page and Gill Gentle (flower bed weeding and planting), Annie Haig and Jenny Richardson (weeding, power washing and general tidying up), Ben Semmence for gardening and chopping duties and Angie and Bob Blanchard (power washing and weeding). I hope you all agree that the outdoor area is now looking very good. The indoor area now needs our attention with repainting etc so if anyone would like to volunteer to help, please let me know. One happy volunteer is better than a few pressed men!

Birthday Parties – we have our first booking so hopefully this will lead to more and up another revenue stream.

The Studio 1 room is now being rented by several different yoga teachers and weight watchers. We are gradually filling all the available slots.

Room 4 has been rented by a Counsellor Rachel (on a long term contract) and is used by Natalie (Physio) and Katherine (Sports Massage) on a pay as you go basis.

Boot Camp has started again in the early mornings with Sarah and it is very busy. This is outdoors only.

We have One Fit Mama on a Tuesday morning who deals with pre-natal and post natal exercise.

Brooke Graddon has now started two session of Beat Bounce on a Tuesday and Thursday evening.

Ivybridge Cricket Club are coming in from January-March 2020.

Enquiries are generally coming through our new website and our social networking.

STAFF

We have lost and gained a few staff over the past few months. Angie left in January and Richard has left us to go to Uni. We have gained Danni, Claire and Pam, so welcome to them.

Up Coming Events.

Sat 21st September - Grand Opening of the new courts and Members evening tournament.

Winter Challenge (hopefully) begins beginning of October depending on the number of entries received.

13 October – Sigma Touch Tennis Tournament (one day)

19 to 26 October - Week long Tournament.

7 December – Jane Watson.

14 December – Children's Xmas Party.